

LPx | Private Markets Forum

EUROPE | 2024

5-6 December 2024
Hotel Okura, Amsterdam



The Event

LPx | Private Markets Forum | Europe 2024 unites the region's leading institutional investors and family offices, encouraging mutual learning, collaboration, and innovation, while a curated set of global GPs showcase unique investment opportunities and perspectives.

Overview

LPx | Private Markets Forum | Europe is an essential event for elite family office representatives and institutional investor leadership looking to stay ahead in the dynamic world of private markets investing.

Over two days, delegates have the opportunity to:

- Forge valuable connections with like-minded family offices and institutions, fostering business synergies and collaboration.
- Gain insights from your peers navigating the intricacies of investments, and the nuances of regional collaboration.
- Engage with global GPs to explore distinctive investment avenues and strategies.

The summit is hosted by Connect Group, a world-leading business events and conference organizer renowned for its specialized focus on family office and institutional gatherings. Connect Group ensures a fusion of global perspectives and regional expertise.

High-level

The Summit maintains a high-level delegation comprising of family office principals and family office senior leadership as well as top-tier investment leaders from institutional investors across Europe.

Exclusive

A minimum 70% of the delegation consists of LP's, and a maximum 30% of GP's, ensuring a highly exclusive, LP-led dialogue, and an environment that promotes effective relationship-building between participants.



Thu 5 Dec

08:00 - 09:00

Registration & Light Breakfast

09:00 - 09:10

Chairman Welcome Remarks

09:10 - 09:50 | Panel Discussion

The World of Private Markets: A Macro Perspective

This session offers a comprehensive analysis of private markets investing, exploring the evolving significance of these investments within the global financial architecture. Key themes include macro-economic determinants influencing investment strategies, the emergence of niche opportunities, a heightened focus on sustainability and ESG criteria, and sophisticated responses to economic volatility through strategic diversification and nuanced risk assessment.

09:50 - 10:30 | Panel Discussion

Future Trends in Private Equity: Growth Sectors and Strategic Shifts

This panel will discuss the key opportunities and challenges shaping the future of private equity. We'll dive into sectors primed for growth and disruption, explore how investment strategies are evolving in response to shifting economic conditions, examine the expanding role of secondary markets, and consider the best approaches to exit strategies in an unpredictable market.

10:30 - 11:10 | Keynote Presentation

Unlocking Liquidity and Enhancing Portfolio Flexibility: The Strategic Role of Secondaries for LPs

The secondary market in private equity has grown exponentially in recent years, providing LPs with opportunities to enhance liquidity, optimize portfolios, and manage risk. This keynote will focus on how LPs can strategically use the secondary market to achieve their investment goals, providing insights into the benefits, challenges, and future trends of secondaries.

11:10 - 11:30

Networking Break / One-To-One Meetings

11:30 - 12:30

Roundtable Discussions

Table 1: Emerging Opportunities: Investing in Next-Gen Private Market Funds

Table 2: The VC Landscape in Southeast Asia: A GP Perspective

Table 3: Private Equity in Tech: Identifying High-Growth Opportunities in Software and AI

Table 4: Renewable Energy: Investment Strategies for the Transition to Clean Power

12:30 - 14:00

Networking Lunch

14:00 - 14:40 | Panel Discussion

Venture Capital: The Next Frontier

This panel will examine the sectors and markets currently attracting the most VC interest, the evolving balance between early and late-stage investments in uncertain economic times, and best practices for LPs in selecting high-potential funds. It will also address the growing importance of impact and sustainability in venture portfolios.

Panelists:

Angela De Giacomo, Managing Partner, **Vinthera**

Joe Schorge, Founder & Managing Partner, **Isomer Capital**

14:40 - 15:00 | Keynote Presentation

A Strategic Approach to Healthcare Investments

Explore how a leading Healthcare focused VC is leveraging sector trends to drive impactful returns.

15:40 - 16:00

Networking Break / One-To-One Meetings

16:00 - 17:00

LP/GP Connect!

Room 1: Meet & Match

Engage in quickfire 1:1 meetings in dedicated time slots. This is your opportunity to network with key players in the industry efficiently. With a maximum of 10 LPs and 10 GPs, you'll make valuable connections while optimizing your time!

Room 2: GP Spotlight

Dynamic 5-minute presentations from 10 GPs, designed to deliver key insights and investment opportunities in a concise format. This engaging session allows you to discover new funds and strategies while maximizing your time. Don't miss the chance to hear from multiple GPs in one focused setting!

17:00 - 17:30 | Fireside Chat

Finding the "Pearls": How to Select Winning Funds

Join us for an interview with Katalin Gallyas, the driving force behind c*funds, a leading global placement agent.

Katalin Gallyas, Managing Director, **c*funds**

17:30 - 20:00

Networking Cocktail Reception

Enjoy cocktails and dinner with your fellow delegates.

Fri 6 Dec

08:00 - 09:00

Networking Breakfast

09:00 - 09:30 | Keynote Presentation

The New Guard: Why Emerging Managers are Key to Portfolio Success

Join us for a lively discussion on the importance of emerging managers in today's investment landscape. This session will explore how these fund managers bring innovative strategies, help diversify portfolios, and provide unique opportunities for LPs looking to stay ahead in the market.

09:30 - 10:10 | Panel Discussion

ESG and Impact Investing: Balancing Purpose with Performance

This panel will explore how to define and measure impact, focusing on the key metrics for LPs and GPs. We'll discuss the rising demand for ESG-driven investment strategies, navigate the regulatory and reporting challenges in impact investing, and present case studies showcasing successful impact investments across venture capital, private equity, and private debt.

Panellists:

[Lorenzo Ciari](#), Director of Impact, [European Bank for Reconstruction and Development \(EBRD\)](#)
[Angeles Toledo Rodriguez](#), Team Lead Sustainable (ESG) & Impact Investments, [Blue Sky Group](#)

10:10 - 10:30 | Keynote Presentation

Forging a Sustainable Future: Climate Deep Tech Back by Visionary Capital

Explore how visionary capital fuels climate deep tech innovations, driving sustainable solutions and transforming industries for a greener, resilient future.

10:30 - 11:10 | Panel Discussion

Private Debt: A Resilient Asset Class in Times of Uncertainty

This panel will examine how private debt can enhance portfolio diversification during market downturns and evaluate its risk-adjusted returns compared to other asset classes. We'll explore opportunities in distressed debt and special situations investing, and highlight the critical role of due diligence and credit analysis in making successful private debt investments.

11:10 - 11:50 | Panel Discussion

The Globalization of Alternative Investments

This panel will explore the opportunities and risks associated with emerging markets, analyzing the impact of geopolitical shifts on cross-border investments, and discuss regulatory considerations for LPs and GPs across different regions. Additionally, the panel will offer strategies for building a well-diversified global portfolio to capitalize on international opportunities while managing risks.

11:50 - 12:00 | Keynote Presentation

Chairman Closing Remarks

As we conclude this year's event, we reflect on key insights and connections made.

12:00 - 14:00

Closing Networking Lunch

Enjoy the closing networking lunch with fellow delegates.



Angela De Giacomo

Managing Partner
Vinthera

After nearly a decade in tax advisory, primarily focusing on cross-border transactions (M&A) and multinational clients, Angela De Giacomo transitioned to the investment world of the global super-rich. From 2013 to 2021, she managed the family office of an American Indian business family, overseeing their asset allocation, including direct venture capital investments from sourcing to exit. In 2022, Angela became the Chief Investment Officer for Thomas Falk's family office, eValue AG, managing a venture capital portfolio with approximately 80 investments (direct and VC funds). Together with Thomas Falk and Philipp von dem Knesebeck she is now setting up Vinthera, a hybrid venture fund of funds. Over the past eleven years, she has overseen investments for two wealthy families across the US, Asia, and Europe, co-investing with multiple families and interacting with hundreds of families and family offices. Angela has served on several boards and continues to sit on two boards in Asia. A recognized speaker on venture capital, she was named "Top 40 under 40" by Capital in 2019 and selected as one of the "100 Women of the Year" by Focus in 2020. She holds a Diploma in Business Administration (2004) and is a qualified Chartered Tax Advisor (Steuerberater) since 2009.

5th December

14:00 - 14:40

Panel Discussion:

Venture Capital: The Next
Frontier



Joe Schorge

Founder & Managing Partner
Isomer Capital

Joe Schorge is the Founder and Managing Partner of Isomer Capital, based in London and focused exclusively on European venture capital. Isomer accesses high-potential opportunities in European technology through limited partner investments in early-stage funds, company co-investments, and secondary purchases of both funds and company positions. Joe has over 25 years experience as an LP, GP and technology operations executive, previously at Pomona Capital, a leading global secondaries firm, and at Cambridge Associates responsible for advising institutional investors on private equity investments. Joe began his career in information technology operating roles at Invensys plc (now Schneider Electric) in the US and Europe. He received a BS in Electrical and Computer Engineering from the University of Massachusetts, Dartmouth and an MBA from London Business School.

5th December

14:00 - 14:40

Panel Discussion:

Venture Capital: The Next
Frontier



Katalin Gallyas

Managing Director
c*funds

Katalin Gallyas is the visionary Founder and Managing Director of c*funds, a boutique fund placement agency that connects top-tier investment funds with the right investors. With over 15 years of experience in global private markets, particularly in Private Equity and Venture Capital fundraising (GPs with a 50m - 1b target size), Katalin has become a leading expert in the field. Her journey, rooted in her Hungarian heritage and driven by a relentless entrepreneurial spirit, has led to the creation of a unique, practice-based fundraising intelligence at c*funds. Katalin's approach is distinguished by its hands-on, autodidactic nature, honed through screening over 1,800 General Partners (GPs) worldwide. Under Katalin's leadership, c*funds has raised €114 million and manages relationships with 180 Family Offices around the world. Her firm supports female-led GPs and scaleups, and has built a strong network of high-performing VCs, debt venture funds, LPs, HNWIs, and Family Offices. Katalin's passion for deal-making began at age 26, and her career has evolved from raising €60,000 for Young City Policy Makers under 30 years, to support their career developments. Carried on an EU grant writer for promising startups and has grown into an investment dealbroker for established tech scaleups and is currently dedicated only to investment funds. In 2016 she has launched her own venture, c*funds, which is a global boutique placement agency for Venture Capital, growth, secondaries and hedge funds. Currently, 4,5 B M EUR mandates in placements. c*funds manages 450 active LP relations worldwide, out of which the majority are Family Offices. At c*funds she is the day to day CEO of 9 talented international deal-brokers. Katalin has traveled for the past 10 years extensively to build up rich investor and fund manager relationships. She successfully selected the "Pearls of the Industry", the most placable funds and under the radar multi-family offices from the Baltics and CEE, alongside the traditional LPs. The Headquarter of c*funds is in Amsterdam, The Netherlands, however, we are currently opening offices in Vienna, Bratislava and Oslo.

5th December

17:00 - 17:30

Fireside Chat:

Finding the "Pearls": How to
Select Winning Funds



Lorenzo Ciari

Director of Impact

European Bank for Reconstruction and Development (EBRD)

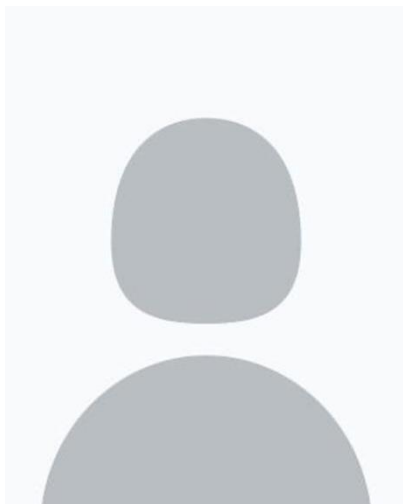
Lorenzo, an Italian national, works for EBRD as Director, Impact. His team is in charge of developing and implementing the methodology for assessing development impact at EBRD, including through ex-post evaluation analysis, as well as results management and impact reporting. Lorenzo joined the EBRD in 2012 as an Economist in the Office of the Chief Economist. He then moved to Economics, Policy & Governance (EPG) in Istanbul, where he worked a Senior Sector Economist, leading on several policy engagements in the areas of competition and industrial policy. He then moved to IFC where he was a manager in the development impact department, covering manufacturing, agribusiness and services sectors. In 2022, he re-joined EBRD as Director, Impact. Lorenzo has a PhD in economics from the European University Institute, where we wrote a thesis on the impact of competition policy on productivity growth. He then published several papers in major economic journals (ReStat, JIE, Journal of Management Studies), focusing among other things on ex-post impact evaluation of public policies using quantitative quasi-experimental techniques.

6th December

09:30 - 10:10

Panel Discussion:

ESG and Impact Investing:
Balancing Purpose with
Performance



Angeles Toledo Rodriguez

Team Lead Sustainable (ESG) & Impact Investments
Blue Sky Group

6th December

09:30 - 10:10

Panel Discussion:

ESG and Impact Investing:
Balancing Purpose with
Performance

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